

## INDICE

Foreword	vii
Acknowledgments	ix
Part I. Introduction and Methodology	
1. Divestiture: questions and answers	3
2. Methodology	
Part II. United kingdom. Selling the crown jewels of an industrial economy	19
3. Divestiture in the United Kingdom	41
4. British Telecom	51
5. British Airways	107
6. National freight	143
7. Summary: United Kingdom	173
Part III. Chile: selling efficient public enterprises in well-regulated markets	
8. Divestiture in Chile	181
9. Chilgener	193
10. Enersis	223
11. Compañía de teléfonos de Chile	253
12. Summary: Chile	285
Part IV. Malaysia: Divesting for growth and equity	
13. Divestiture in Malaysia	299
14. Malaysian Airline Systems	307
15. Kelang container terminal	339
16. Sports Toto Malaysia	371
17. Summary: Malaysia	
Part V. Mexico Divestiture as an instrument of stabilization	393
18. Divestiture in Mexico	407
19. Teléfonos de Mexico	417
20. Aeroméxico	457
21. Mexicana de Aviación	495
22. Summary. Mexico	
Part VI. Cross-country and cross-enterprise comparisons and conclusions	515
23. synthesis of cases	527
24. policy Summary	575
Bibliography	591
Index	603